

UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA

ROBIN RODERICK

Plaintiff,

No. C 04-2436 MHP

v.

MAZZETTI & ASSOCIATES, INC.,
WALTER VERNON, ALBERT OSTROY,
AND ANGELICA GRAHAM

ORDER
Motion to Compel Arbitration and Stay
Proceedings

Defendants.

On June 21, 2004, plaintiff filed this action against defendants ("Mazzetti") alleging wrongful termination, age discrimination, and breach of fiduciary duty in violation of the Employment Retirement Income Security Act ("ERISA") and the California Fair Employment and Housing Act ("FEHA"). The plaintiff seeks economic damages, injunctive relief to cease a pending arbitration, and declaratory relief to define applicable ERISA protections in his case. Now before the court is Mazzetti's motion to compel arbitration relating to a stock valuation dispute between the parties and stay plaintiff's action pending arbitration and exhaustion of administrative remedies. In the alternative, defendants seek the dismissal without prejudice of plaintiff's ERISA claims pending administrative exhaustion and arbitration. Having considered the parties' arguments and for the reasons set forth below, the court enters the following memorandum and order.

BACKGROUND¹

Robin Roderick was an employee of the consulting and engineering firm Mazzetti &

1 Associates from 1997 until 2003, when he alleges that he was terminated due to his age. At the time
2 of his termination, plaintiff owned 20 shares of Mazzetti common stock. The stock was subject to
3 the company's "1994 Stock Purchase Agreement" ("SPA"), which plaintiff signed on August 4,
4 1998. The agreement mandated in relevant part that upon termination or retirement, a shareholder
5 must return his shares at a price set by "the most recent annual value determined by the
6 Corporation's Certified Public Accountant or actuary engaged for purposes of the annual valuation
7 of the Corporation's issued and outstanding Shares held and owned by the Corporation's Employee
8 Ownership Plan and Trust." See Rice Dec., Exh. 1 at ¶ 7.1. However, the agreement also stated that
9 if the Plan and Trust were "discontinued and no annual valuation of Shares held and owned by it is
10 made," then the corporation's accountant should apply the "book value" of the issued and
11 outstanding shares, as defined in the agreement. The SPA contained an arbitration section providing
12 that:

13 Any controversy or claim arising out of or relating to this Agreement, or the breach thereof,
14 shall be settled by arbitration in accordance with the commercial arbitration rules of the
15 American Arbitration Association, San Francisco, California, and judgment upon the award
rendered by the arbitrator may be entered in any court of competent jurisdiction. The
arbitrator shall have the discretion to award costs and attorneys' fees to the prevailing party.

16 Rice Dec., Exh. 1 ¶ 19.1. Beyond this language mandating arbitration in the SPA, the parties signed
17 no other arbitration agreement in the course of their employment relationship. Neither party asserts
18 that plaintiff's age discrimination claims must be subject to arbitration. Defs' Mot. at 3.

19 The parties dispute the value of the plaintiff's 20 shares, as well as the legality of the SPA
20 generally. Following Roderick's termination, defendants offered \$858.37 per share, the "book
21 value" of the shares, because the Employee Stock Ownership Plan ("ESOP") did not own any
22 company stock at the time of plaintiff's termination. In the present complaint, plaintiff alleges that
23 the proper share price was \$2,365, based on his understanding of ESOP's holdings as well as
24 representations allegedly made to him regarding his stock value.

25 On February 24, 2004, Roderick submitted the parties' dispute over the share repurchase
26 price to arbitration, as instructed in the SPA. Rice Dec., Exh. 2-3. The case commenced in
27 arbitration with the appointment of an arbitrator, Joseph A. Lasky, from the Commercial Panel of the
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1 American Arbitration Association (“AAA”). Rice Dec., Exh. 5. Due to an amount in controversy of
2 less than \$75,000, as asserted by plaintiff, and the SPA’s provision mandating the application of
3 Commercial Rules, the arbitration proceeded under the AAA’s Expedited, Commercial Rules. See
4 Rice Dec., Exh. 6; Pl.’s Opp’n, Exh. 22. At the commencement of the AAA procedures, plaintiff
5 objected to the application of the AAA’s Expedited Commercial Rules to his dispute based on his
6 concerns about discovery access, risk of bearing costs, and unequal negotiating power before the
7 arbitrator. See Rice Dec., Exh. 8. Subsequently, in their reply to the present motion, defendants
8 conceded that the AAA Employment Rules may govern the parties’ dispute at arbitration. Defs’
9 Reply at 8-9.

10 On June 21, 2004, plaintiff filed the current action in federal court. He alleges wrongful
11 termination, age discrimination, and breach of fiduciary duty in violation of the Employment
12 Retirement Income Security Act (“ERISA”), as well as age discrimination in violation of the
13 California Fair Employment and Housing Act (“FEHA”). Plaintiff believes that he was terminated
14 from Mazzetti for two reasons: age discrimination and discrimination based on the timing of his
15 entitlement to retirement benefits (so called “benefits-triggered” or ERISA termination). Plaintiff
16 also alleges ERISA violations stemming from the Mazzetti ESOP and the SPA: first, that the ESOP
17 was not a genuine ERISA plan because it failed to acquire company stock in a timely fashion, and
18 second, that the SPA is an employee benefit plan governed by and in violation of ERISA. In his
19 final cause of action, plaintiff seeks declaratory relief to determine the applicable rules and scope of
20 a return to arbitration on the stock dispute.

21 The parties have raised before the court numerous issues for resolution, namely: (1) whether
22 the plaintiff has exhausted mandatory administrative procedures for his ERISA claims, (2) whether
23 the SPA itself is governed by ERISA, (3) whether the arbitration clause within the SPA is legally
24 enforceable and thus whether the parties are bound to return to arbitration, (4) what the scope of that
25 arbitration should be, if the parties must complete arbitration, and (5) whether further proceedings in
26 this court should be stayed pending arbitration of the SPA dispute.

1 LEGAL STANDARD

2 I. Arbitrability

3 Federal substantive law governs the question of arbitrability. See Simula, Inc. v. Autoliv,
4 Inc., 175 F.3d 716, 719 (9th Cir. 1999). Arbitration is matter of contract and the court cannot require
5 a party to arbitrate a dispute unless the party has agreed to do so. See United Steelworkers of
6 America v. Warrior & Gulf, 363 U.S. 574, 582 (1960). The Federal Arbitration Act ("Act") governs
7 this examination. See 9 U.S.C. § 4.² The court's role under the Act is limited to (1) determining
8 whether an enforceable agreement to arbitrate exists and, if it does, (2) deciding whether the
9 agreement encompasses the dispute at issue. See id.; Simula, 175 F.3d at 719-20; Republic of
10 Nicaragua v. Standard Fruit Co., 937 F.2d 469, 477-78 (9th Cir.1991). If the finding is affirmative
11 on both counts, then the Act requires the court to enforce the arbitration agreement in accordance
12 with its terms. See Chiron Corp. v. Ortho Diagnostic Systems, Inc., 207 F.3d 1126, 1130 (9th Cir.
13 2000). The court may only deny arbitration if "it may be said with positive assurance that the
14 arbitration clause is not susceptible of an interpretation that covers the asserted dispute. Doubts
15 should be resolved in favor of coverage." Warrior & Gulf, 363 U.S. at 582-83.

16 The preference for arbitration is particularly strong when the arbitration clause is broad. See
17 AT&T v. Communication Workers, 475 U.S. 643, 650 (1986). Clauses subjecting claims "arising
18 out of or relating to" a contract are considered broad. See Chiron Corp. v. Ortho Diagnostic
19 Systems, Inc., 207 F.3d 1126, 1131 (9th Cir. 2000) (terming as "broad and far reaching" an
20 arbitration clause covering "any dispute, controversy or claim arising out of or relating to the
21 validity, construction, enforceability or performance of this Agreement"); Prima Paint Corp. v. Flood
22 & Conklin Mfg. Co., 388 U.S. 395, 398 (1967) (describing as "broad" an arbitration clause covering
23 "any controversy or claim arising out of or relating to this Agreement, or the breach thereof").

24 The threshold for arbitrability is not high. See Simula, 175 F.3d at 719. To trigger an
25 arbitration requirement, the movant's factual allegations need only "touch matters" covered by the
26 contract containing the arbitration clause. See Mitsubishi Motors Corp. v. Soler Chrysler-Plymouth,
27 Inc., 473 U.S. 614, 624 n.13 (1985) (noting that "insofar as the allegations underlying the statutory
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1 claims touch matters covered by the enumerated articles, the Court of Appeals properly resolved any
2 doubts in favor of arbitrability”); Simula, 175 F.3d at 721. Once the arbitration clause is implicated,
3 the court must permit arbitration, “even where the result would be the possibly inefficient
4 maintenance of separate proceedings in different forums.” Dean Witter Reynolds, Inc. v. Byrd, 470
5 U.S. 213, 217 (1985). Once a party has initiated and completed arbitration, he is bound by the
6 outcome, even where he has filed an identical lawsuit prior to the resolution of claims by the
7 arbitrator. See Nghiem v. NEC Electronic, Inc., 25 F.3d 1437, 1440 (9th Cir. 1994).

8
9 II. Stay of Proceedings Pending Arbitration

10 Under section 3 of the Federal Arbitration Act, on the application of one of the parties the
11 court must stay proceedings for arbitrable claims pending arbitration, no matter the prospect of
12 inconsistent verdicts. See Dean Witter Reynolds, 470 U.S. at 217; Moses H. Cone, 460 U.S. at 20.
13 However, a district court has the discretion whether to stay non-arbitrable claims pending the
14 arbitration. See Moses H. Cone, 460 U.S. at 21 n.23 (“In some cases, of course, it may be advisable
15 to stay litigation among the non-arbitrating parties pending the outcome of the arbitration. That
16 decision is one left to the district court . . . as a matter of its discretion to control its docket.”). A
17 district court’s inherent, discretionary power to control its proceedings should promote economy of
18 time and effort for itself, for counsel, and for litigants. CMAX, Inc. v. Hall, 300 F.2d 265, 268 (9th
19 Cir. 1962). Where a stay is proposed, the court should weigh the competing interests that will be
20 affected, including: the possible damage which may result from granting the stay, the hardship or
21 inequity which a party may suffer in being required to go forward, and “the orderly course of justice
22 measured in terms of the simplifying or complicating of issues, proof, and questions of law which
23 could be expected to result from a stay.” Id. A movant for a stay pending arbitration should be a
24 signatory of the arbitration agreement. See IDS Life Insurance Co. v. SunAmerica, Inc., 103 F.3d
25 524, 529 (7th Cir. 1996).

1 DISCUSSION

2 I. Exhaustion of ERISA Remedies

3 Defendants argue that Roderick has not exhausted administrative remedies as required under
4 ERISA and provided for under the company's ESOP, a plan that defendants characterize as covered
5 by ERISA. In addition, defendants contend that arbitration itself is an exhaustion prerequisite to
6 Roderick's ERISA claims. Both arguments are unavailing here. In the first instance, the procedures
7 outlined in Section 25.4 are clearly voluntary procedures protecting an employee's right to a hearing,
8 rather than mandating any such process. Section 25.4 of that plan instructs that beneficiaries whose
9 claims for benefits have been denied "shall have the opportunity to file a written request" that a
10 Committee review the employee's claims. Rice Dec., Exh. 12. Defendants have presented no
11 evidence or arguments to suggest that Section 25.4 qualifies as an administrative *requirement* under
12 ERISA, and this court declines to manufacture one here. Thus, this court need not consider
13 plaintiff's argument that any hearing conducted by the committee would be legally "futile" under
14 Diaz v. United Agricultural, 50 F.3d 1478, 1485 (9th Cir. 1995).

15 Defendants' second argument need not be addressed independently here, as the plaintiff is
16 ordered to resume arbitration of his claims arising under the SPA due to the enforceable arbitration
17 clause binding the parties for such disputes. As for plaintiff's ERISA claims that do not arise under
18 the SPA, but rather, stem from Roderick's termination or his challenge to ESOP management
19 (discussed below in Part II-C), they are not subject to the arbitration exhaustion requirements
20 contained within the ERISA statute itself. See Amaro v. Continental Can Co., 724 F.2d 747, 752
21 (9th Cir. 1984) (holding that ERISA actions arising out of section 510 need not be submitted to
22 binding arbitration before submission to a federal court). Amaro also noted that district courts may
23 stay "any statutory claim that arises out of substantially the same facts present in an ongoing
24 administrative or arbitral proceeding." Id. That is, in essence, what this court holds in the present
25 action. By returning to arbitrate his dispute arising under the SPA, the plaintiff will have satisfied
26 any exhaustion requirements applicable to his claims.

1 II. Arbitration of the Stock Valuation Dispute

2 Whether a contract provides for arbitration of a particular issue is “undeniably an issue for
3 judicial determination.” AT&T, 475 U.S. at 648. This court thus addresses the issue of whether the
4 parties’ dispute, or aspects of it, should be subject to arbitration. Questions of arbitrability in this
5 case turn on three issues: (1) whether plaintiff has waived his right to object to arbitration by
6 instigating AAA proceedings, (2) whether the parties’ Stock Purchase Agreement and its underlying
7 arbitration clause are enforceable, and (3) if the parties are ordered to arbitrate their dispute, what
8 aspects of their dispute that arbitration should address. The court takes these questions in turn.

9 A. Waiver of the Right to Object to Arbitration

10 Defendant claims that plaintiff waived his ability to object to arbitration by initiating
11 arbitration. Indeed, the Ninth Circuit has held that once a party has initiated and pursued arbitration,
12 it is bound by the outcome, even where it has filed an identical lawsuit prior to the resolution of
13 claims by the arbitrator. See Nghiem v. NEC Electronic, Inc., 25 F.3d 1437, 1440 (9th Cir. 1994).
14 A voluntary submission to arbitration can encompass employment discrimination charges, as such
15 claims have recently been deemed appropriate for arbitration if Congressional intent permits. Id. at
16 1441. The policy for broadly construing questions of arbitrability in favor of arbitration also applies
17 to issues of waiver. Id. at 1440 (citing to Mitsubishi, 473 U.S. at 626 for the proposition that broad
18 construction applies “whether the problem at hand is the construction of the contract language itself
19 or an allegation of waiver, delay, or a like defense to arbitrability”).

20 Nghiem can only be distinguished from the present action in a single respect: Roderick’s
21 arbitration claims had not proceeded past the earliest stages. Whereas plaintiff Nghiem had already
22 reached closing briefs by the time he filed suit in an alternate forum, the parties in the instant case
23 have not begun any arguments on the merits. Indeed, their proceedings in arbitration never
24 completed the earliest stage of determining governing rules and assessing conflicts of interest.³
25 Under the Nghiem reasoning, however, such a difference is immaterial: it is the initiation of
26 arbitration, not the termination of it, which renders the arbitration process binding on the parties.
27 This rule is animated by the obvious policy concern that parties may not initiate arbitration and
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1 subsequently terminate due to adverse decisions by the arbitrator. A Nghiem theory of waiver alone
2 would likely compel this court to return the parties to arbitration. That need not be the only pillar of
3 this decision, however, as the SPA itself compels arbitration.

4 B. Enforceability of the Stock Purchase Agreement

5 In addition to the potentially binding effect of plaintiff's waiver here, arbitration of the stock
6 dispute is also appropriate in this case under proper interpretation of the SPA. This section addresses
7 plaintiff's two theories for disputing enforcement of the stock agreement and its arbitration
8 provision. Firstly, plaintiff argues that the agreement is unconscionable under California contract
9 law, and secondly, that the SPA is part of a noncompliant, de facto ERISA plan. The plaintiff cannot
10 avoid a return to arbitration of the stock valuation dispute on either theory.

11 The enforceability of the SPA must be considered in light of contract law, as well as the
12 "liberal federal policy favoring arbitration agreements." Moses H. Cone Memorial Hospital v.
13 Mercury Construction Corp., 460 U.S. 1, 24 (1983). The FAA was passed in an effort to "place
14 arbitration agreements upon the same footing as other contracts," thus rendering such agreements
15 unenforceable in the absence of a reason, at law or equity, for the revocation of any contract. See
16 Gilmer v. Interstate-Johnson Lane Corp., 500 U.S. 20, 24 (1991). Under the Federal Arbitration Act,
17 state contract law applies to questions of arbitration agreement validity. See First Options of
18 Chicago, Inc. v. Kaplan, 514 U.S. 938, 944 (1995); Circuit City Stores, Inc. v. Adams, 279 F.3d 889,
19 892-93 (9th Cir. 2002).

20 Plaintiff argues that under principles of California contract law, the SPA was procedurally
21 and substantively unconscionable. Pl.'s Mot. at 14-17. Indeed, defenses to contract formation, such
22 as unconscionability, may invalidate arbitration agreements. Adams, 279 F.3d at 892. Under
23 California law, substantive unconscionability, which addresses the harshness of contract terms, and
24 procedural unconscionability, which addresses the balance of bargaining power between the parties,
25 are required to invalidate a contract. Id. at 893. See also Armendariz v. Found. Health Psychcare
26 Svcs., Inc., 24 Cal.4th 83 (Cal. 2000); Stirlen v. Supercuts, Inc., 51 Cal.App.4th 1519
27 (Cal.App.1.Dist. 1997).

1 As described in Armendariz and echoed in Adams, California law finds unconscionability
2 upon a showing of economic pressure to sign the disputed contract (especially in the pre-employment
3 stage), lack of mutuality in the mandate to arbitrate, and limitations on damages in violation of
4 public policy and statutory rights. See Armendariz, 24 Cal.4th at 113-121; Adams, 279 F.3d at 892-
5 95. The SPA is not unconscionable under these standards for several reasons: (1) it was not
6 mandatory for employees, nor was it a prerequisite for employment, (2) it did not contain the
7 asymmetrical duty to arbitrate issue central to Armendariz, because both parties under the SPA were
8 obligated to submit SPA disputes to arbitration, and (3) the arbitration clause contained no
9 substantive provisions regarding the nature of available relief, the applicability of stricter standards
10 for dispute resolution, or other restrictions that grossly limit a complainant's entitlement to relief.

11 A key focus of plaintiff's objections to arbitration is the application of the AAA's
12 Commercial Rules, as provided for under the SPA. In its reply brief, defendants conceded this point
13 and have agreed to invoke AAA Commercial Rule R-1 to agree to a change of rules in the arbitration
14 proceeding. Def.'s Reply at 8-9. The application of the Employment Rules, with their explicit
15 commitment to fairness, equity, and due process, should address several of plaintiff's concerns
16 regarding the risk of bearing fees, discovery power to access key evidence, the power to subpoena
17 witnesses and documents, and the symmetry of negotiating power before the arbitrator generally.
18 Most significantly, under Rule 39 of the Employment Rules, the employer bears the burden of all
19 expenses of arbitration unless the parties agree otherwise. See AAA Nat'l Rules for the Resolution
20 of Employment Disputes Rule 39.

21 The plaintiff's second argument for disputing the enforceability of the SPA is that the
22 company's stock purchase arrangement is a de facto employee benefit plan which is noncompliant
23 with ERISA statutory protections.⁴ Pl.'s Mot. at 9-12. Plaintiff argues that the SPA is an employee
24 benefit plan and, evaluated under the Donovan test for ERISA coverage, the SPA is governed by
25 ERISA protections. Pl.'s Supp. Brief at 1. By contrast, defendants argue that the SPA is not an
26 employee benefit plan under the meaning of ERISA, but rather a buy-sell agreement governed
27 exclusively by California law. Defs' Supp. Brief at 1. Indeed, defendants claim that it would be a
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1 radical and unprecedented act for this court to deem the stock purchase agreement of a closely held
2 corporation to be preempted by ERISA. Id.

3 The factual characteristics of the stock purchase arrangement at issue here are as follows.
4 Select employees of defendant employer were invited to purchase shares of company stock using
5 their own income from wages, bonuses, or other employee assets. Defs' Reply at 14. The employer
6 did not contribute to the stock purchase (though of course employees could use bonuses or wages to
7 purchase the stock) and employees owned their stock outright, individually, and in full. Defs' Supp.
8 Brief at 6. As a condition of the sale, employees were required to sign the SPA, an agreement
9 containing a restrictive covenant that upon happening of a stated event, such as retirement, death, or
10 termination, employees were required to resell their stock to the corporation. Rice Dec., Exh. 1.
11 Upon the happening of a stated event, the SPA provided that the company had 120 days in which to
12 pay a down payment of at least 10% of the purchase price, with the balance of the purchase price to
13 be paid in sixty monthly installments. Faust Dec., Exh. 20 at 2; Rice Dec., Exh. 1 at ¶ 8.4(b).

14 Plans such as the SPA are typical of closely held corporations. See Stephenson v. Maxwell
15 Bruce Drever, 16 Cal.4th 1167, 1173 (Cal. 1997). As was the case here, such buy-sell agreements
16 often specify a method for determining the repurchase price of the shares. Id. The California
17 Supreme Court has characterized the purposes of such arrangements as twofold: (1) to permit the
18 original owners of the corporations to retain control, and (2) to "protect the investment of the
19 departing. . . shareholder by facilitating the valuation and sale of an interest that might otherwise
20 have no ready market." Id. Despite this characterization as a buy-sell agreement, this court must
21 evaluate whether the SPA is an employee benefit plan under the meaning of ERISA.

22 To determine whether ERISA covers the SPA, plaintiff urges this court to apply the test
23 announced in Donovan v. Dillingham, 688 F.2d 1367 (11th Cir. 1982).⁵ See Carver v. Westinghouse
24 Hanford Co., 951 F.2d 1083, 1086 (9th Cir. 1991) (adopting the Donovan test for interpreting
25 employee benefit plans). Plaintiffs are correct that Donovan and its progeny in the Ninth Circuit
26 govern questions of what arrangements constitute "plans" that are sufficiently "established and
27 maintained" to be governed by ERISA, i.e., what minimum formal characteristics are required for an
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1 arrangement to qualify as a “plan, fund, or program” covered by ERISA. See, e.g. Blau v. Del
2 Monte Corp., 748 F.2d 1348, 1355-56 (9th Cir. 1984) (adopting the Donovan reasoning that an
3 informal and unwritten form of a plan does not bar ERISA coverage); Scott v. Gulf Oil, 754 F.2d
4 1499, 1352 (9th Cir. 1985) (holding that an informal severance pay arrangement could satisfy the
5 administrative requirements of “employee benefits plans” under ERISA). However the language of
6 the ERISA statute itself governs a threshold question that plaintiff overlooks: whether a workplace
7 arrangement falls within the scope of ERISA’s purpose. See Donovan, 688 F.2d at 1371 (describing
8 as “self-explanatory or defined by statute” that the plan must be maintained for the purposes stated in
9 the statute).

10 ERISA enumerates two types of employee benefit plans designed for two different purposes.
11 The statute defines an “employee welfare benefit plan” as “any plan, fund, or program which was
12 heretofore or is hereafter established or maintained by an employer or an employee organization . . .
13 *for the purpose of providing*” certain benefits to participants, including medical, vacation, disability,
14 death, and other benefits expressly excluding retirement. 29 U.S.C. § 1002(1) (emphasis added).⁶
15 See also Donovan, 688 F.2d at 1372, 1373 (emphasizing that “welfare benefit plans” defined in 29
16 U.S.C. § 1002(1) must be “established and maintained for specified purposes,” namely health,
17 accident, disability, and other named benefits under the statute). The second type of employee
18 benefit plan is an “employee pension benefit plan,” which covers “any plan, fund, or program” which
19 “*provides retirement income security to employees, or results in deferral of income by employees for*
20 *periods extending to the termination of covered employment. . .*” 29 U.S.C. § 1002(2) (emphasis
21 added). See Carver, 951 F.2d at 1086 (describing ERISA as “a remedial statute which Congress
22 enacted to protect employee pension benefit rights and to protect employers from conflicting and
23 inconsistent state and local regulations of pension benefit plans”).

24 The key issue is thus whether the SPA can be construed as a plan established for the purpose
25 of retirement income security. Plaintiff argues that the nature of the repurchase scheme under the
26 SPA, namely the payout of a promissory note over sixty monthly installments, is a hallmark of a
27 deferred compensation scheme. Faust Dec., Exh. 20 at 2; Rice Dec., Exh. 1 at ¶ 8.4(b). Yet
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1 ownership of the stocks was not deferred in any way; it was individualized, immediate, and fully
2 alienable among authorized shareholders. See Pl.'s Opp'n at 4 (describing that plaintiff was
3 "immediately vested in the stock that he paid for with his own money"). While Roderick's purchase
4 of Mazzetti stocks may have been personally intended as retirement security, the company's purpose
5 in arranging the sale of stock in their closely-held corporation was simply capital accumulation and
6 ownership control. See Murphy v. Inexco Oil Co., 611 F.2d 570, 575 (5th Cir.1980) (holding that
7 even where employees might see payments after retirement, a stock bonus plan was not covered by
8 ERISA because its central purpose was not retirement security). The characteristic of the repurchase
9 plan allowing for a payout in installments was not for the sake of retirement security, though it may
10 have had that incidental effect, but rather to protect against the financial risk of single buyouts of
11 large shareholders. By contrast, the contested plans in Carver, a case cited by plaintiff, were
12 concededly for the purpose of retirement security. See Carver, 951 F.2d at 1085-86 (describing the
13 alleged plan at issue as a merger of pension plans prior to a corporate consolidation and noting that
14 defendants "never denied the existence of a pension plan").

15 Plaintiff describes the intended purpose of the Mazzetti plan as "ownership of equity in
16 Mazzetti . . . as well as the opportunity add value to that equity every day." Pl.'s Opp'n at 4. That
17 characterization, with which this court agrees, makes the Mazzetti plan similar in purpose to stock
18 option and stock bonus incentive plans.⁷ The Third Circuit has noted that few cases have addressed
19 the question of whether a stock option plan falls within the scope of ERISA. See Oatway v.
20 American International Group, Inc., 325 F.3d 184, 187 (3rd Cir. 2003). In that case, the court held
21 that stock options granted as employee bonuses were not deferred compensation agreements subject
22 to ERISA. Id. at 189 (affirming a district court decision that a stock option plan was not covered by
23 ERISA because it was "not designed specifically to provide employees with medical, unemployment,
24 disability, death, vacation, or other specified benefits or to provide income following retirement.")
25 Both the Third and Fifth Circuits have noted that the fact that an employee intends to use his stock
26 purchases towards his retirement is not indicative of the nature of the plan. See Murphy, 611 F.2d at
27 575 (holding that "any outright conveyance of property to an employee might result in some payment
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1 to him after retirement,” but that a stock bonus plan was not covered by ERISA because its central
2 purpose was not retirement security.) These cases rely on the premise that the potential retirement
3 income offered by stock purchase plans is only incidental to their stated purposes, including
4 attracting and retaining key employees in a stock bonus incentive plan or accruing corporate capital
5 and maintaining ownership by insiders using a buy-sell agreement in a closely held corporation. See
6 Foltz v. U.S. News & World Report, 627 F.Supp. 1143 (D.C.Cir. 1986) (holding that a stock bonus
7 plan granting certain employees common stock which could not be sold without company approval
8 and which employee was required to sell back to company upon retirement or termination was not an
9 “employee pension plan” within meaning of ERISA).

10 In the current case, the SPA arrangement at Mazzetti is even less susceptible to interpretation
11 as an ERISA plan than a stock incentive or bonus plan. In the case of the SPA, employees
12 voluntarily purchased company stock with their own funds and owned that stock interest
13 instantaneously and permanently, with no deferred ownership, nor any pooled trust of employee
14 funds. In so doing, employees became subject to a restrictive covenant regarding resale and acquired
15 the right to enforce the closely-held corporation’s fiduciary duties. As in Oatway and Murphy, the
16 stock plan at issue in the present action thus does not satisfy the statutory language and purpose of
17 ERISA. As a result, this court need not reach the specific Donovan factors for determining whether
18 the formal characteristics of the arrangement constituted a “plan, fund, or program” that was
19 sufficiently “established or maintained” so as to fall within ERISA coverage.

20 In addition to the reasoning outlined above, this court agrees with defendants that interpreting
21 the stock plan at issue here as subject to ERISA would unjustifiably intrude on California law
22 governing buy-sell agreements. ERISA pre-empts “any and all State laws insofar as they may now
23 or hereafter relate to any employee benefit plan. . . .” 29 U.S.C. § 1144. See Fort Halifax Packing
24 Co. v. Coyne, 482 U.S. 1, 8 (1987). In order to be pre-empted, a state statute must have some
25 “connection with, or reference to, a *plan*” recognized under ERISA. Fort Halifax, 482 U.S. at 8.
26 The general presumption applies that absent a manifest intent to the contrary, “Congress did not
27 intend to pre-empt areas of traditional state regulation.” See Metropolitan Life Insurance Co. v.
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1 Massachusetts, 471 U.S. 724, 740 (1985). It would thus be unreasonable for this court to construe
2 ERISA to pre-empt California law governing corporate fiduciary duties in buy-sell agreements of
3 closely held corporations, as described in Stephenson v. Maxwell Bruce Drever, 16 Cal.4th 1167
4 (Cal. 1997) and a long line of prior state cases. Such laws do not govern plans for employee
5 retirement security and thus do not fall within the scope of state law pre-empted by ERISA.

6 The SPA is not an employee benefit plan governed by ERISA. This court will therefore not
7 evaluate the independence (or lack thereof) of the appraisal of the company stock value under the
8 SPA in terms of compliance with ERISA.

9 C. The Scope of Arbitration

10 The question appropriately remaining before this court concerns the *arbitrability* of
11 plaintiff's claims. Plaintiff rightfully asserts that the question of arbitrability is for judicial
12 determination. Litton Financial v. Nat'l Labor Relations Board, 501 U.S. 190, 208 (1991). The
13 arbitration clause contained in the SPA, covering "[a]ny controversy or claim arising out of or
14 relating to this Agreement, or the breach thereof," is the only arbitration clause at issue in this case.
15 The parties have presented no other employment contract, employment manual, or other document
16 which would potentially bind the parties to pursue arbitration arising from employment-related
17 disputes. The issue here is therefore the scope of arbitration mandated by the SPA. Under the terms
18 of the agreement, "arising under or related to" the SPA would concern limitations on the transfer or
19 liquidation of any stocks covered under the SPA and the mandate that upon termination of
20 employment for any reason, the corporation would purchase the employee's shares at a price and on
21 the terms provided in the agreement. See Rice Dec., Exh. 1 ¶ 4.1.

22 To interpret the scope of the arbitration's coverage, this court begins with the general
23 proposition that arbitration clauses must be broadly construed, particularly where they use the
24 language "arising under" an agreement or contract. See Chiron, 207 F.3d at 1131. Such a
25 construction would undisputably cover the parties' dispute over the method of stock valuation
26 employed to repurchase an employee's shares upon termination, as the stock valuation process is
27 contained within an agreement and arbitration clause that this court upholds as valid. This dispute has
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1 already been submitted to arbitration and is ordered to resume there. The more difficult arbitrability
2 questions concern the reach of the SPA arbitration clause into plaintiff's claims that the ESOP was
3 noncompliant with ERISA. In addition, arbitrability questions remain regarding plaintiff's benefits-
4 triggered, ERISA-based termination claim that a dramatic upcoming increase in his stock value
5 motivated his termination. Defendants do not argue that plaintiff's FEHA based age discrimination
6 claim is subject to arbitration.

7 The applicability of the SPA's arbitration clause to plaintiff's claims is judged by a two-step
8 inquiry: (1) first, whether the parties' agreement to arbitrate reached the ERISA claims at issue, and
9 (2) if it did, whether legal constraints outside the parties' agreement foreclosed the arbitration of
10 those claims. See Mitsubishi Motors Corp., 473 U.S. at 628. This court thus applies each step of the
11 Mitsubishi test to plaintiff's ERISA claims of violations by the company ESOP and benefits-
12 triggered termination.

13 Plaintiff has alleged that the Mazzetti ESOP was a "pseudo-ERISA plan" that was not in
14 compliance with ERISA, because the ESOP failed to acquire company stock in a timely fashion,
15 breached ERISA fiduciary duties, failed to inform beneficiaries of plan management decisions, and
16 misrepresented stock value. The first step of the Mitsubishi analysis of arbitrability investigates
17 whether the contested claims are encompassed by the arbitration clause at issue. Id. The Ninth
18 Circuit instructs that "arising under" language in arbitration clauses is to be construed broadly, but it
19 "limits the clause to disputes concerning the contract itself," rather than "every dispute between the
20 parties having a significant relationship to the contract and all disputes having their origin or genesis
21 in the contract." Simula, 175 F.3d at 721. The SPA and the instrument creating the ESOP are
22 distinct documents that do not incorporate one another by reference. The only link between the two
23 is the method of stock valuation under the SPA, which provides that book value will be applied
24 where the ESOP has not acquired company stock. While this link will require investigation into
25 *whether* the ESOP was "discontinued" under the meaning of the SPA for purposes of stock
26 valuation, it need not encompass ERISA allegations concerning *why* the ESOP was discontinued, nor
27 whether such a defunct status constituted a violation of ERISA. The arbitration clause in the SPA,
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1 signed only by individual shareholders of common stock, is an insufficient gateway to claims that
2 defendants violated ERISA in their management of the company ESOP for all employees. The
3 ESOP system of retirement benefits was governed by a different instrument, entirely separate from
4 the SPA, which contains no arbitration provision.⁸ Because plaintiff's ERISA claims arising under
5 the ESOP are not encompassed by the SPA arbitration clause, this court need not reach external
6 constraints on arbitrability, the second step in the Mitsubishi analysis.

7 Plaintiff also alleges that he was under pressure to retire in 2003, and that when he declined
8 to do so, he was strategically terminated a mere few weeks before the Mazzetti ESOP acquired
9 company stock—an event that would allegedly have dramatically increased the value of his shares of
10 common stock. Under step one of the Mitsubishi inquiry, this claim is beyond the reach of the
11 arbitration clause contained within the SPA, because it arises from the parties' employment
12 relationship, not from the buy-sell agreement or the restrictive covenants therein. Though the SPA
13 describes the method by which plaintiff was ordered to sell his company shares upon termination, it
14 does not encompass management relations, ESOP governance or decision-making, or employment
15 relations. To allow an agreement relating to the voluntary acquisition of company stock—signed
16 after the commencement of employment—to dictate dispute resolution of allegations relating to
17 benefits-triggered termination would contradict the general Congressional preference for the
18 adjudication of statutory protections in federal court. See, e.g., Prudential Insurance Co. of America
19 v. Lai, 42 F.3d 1299, 1304 (9th Cir. 1994) (stating that the public policy of preventing discrimination
20 is at least as strong as the public policy favoring arbitration). This court thus finds that the plaintiff's
21 ERISA grievances arising from the timing and cause of his termination, like his age discrimination
22 claims under FEHA, are beyond the scope of the parties' stock dispute arbitration.

23 In sum, plaintiff is not required to return to arbitration on his allegations that the Mazzetti
24 ESOP violated ERISA, nor his allegation that his termination was triggered by a coming change in
25 his stock value. However the plaintiff is obligated to return to arbitration on the valuation of his
26 stock for three reasons. First of all, the plaintiff himself instigated arbitration on the value of his
27 stocks under the Agreement, and thus waived his right to object to the arbitration of those claims.
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1 Secondly, the SPA is an enforceable contract under California law, and thus its arbitration clause
2 must be interpreted in light of the strong federal policy favoring the broad construction of arbitration
3 agreements in favor of arbitration. Lastly, even though this court finds that the age discrimination
4 and benefits-triggered termination claims arising under ERISA and FEHA are not subject to
5 arbitration, it does not entitle plaintiff to lift his entire dispute out of arbitration. The Supreme Court
6 has interpreted the Arbitration Act to compel district courts to mandate arbitration of pendent
7 arbitrable claims, even where doing so would fracture a dispute into two proceedings in separate
8 forums. See Byrd, 470 U.S. at 217.

9
10 III. Stay of Action Pending Arbitration

11 Based on the foregoing, the parties will return to arbitration on the issue of the value of
12 plaintiff's 20 shares of Mazzetti common stock, as well as the related issues of fiduciary breach and
13 independent management arising from corporate decisions affecting stock value. The Federal
14 Arbitration Act compels district courts to direct parties to arbitration on any matters for which an
15 arbitration agreement has been signed, and therefore this court must stay an action referable to
16 arbitration under the Act.⁹ This court has no discretion to hear the questions arising under the SPA-
17 governed stock valuation dispute. See Byrd, 470 U.S. at 218.

18 However, a stay on non-arbitrable claims raised here is a discretionary decision for this court.
19 See Moses H. Cone, 460 U.S. at 21 n.23. This decision to stay a proceeding considers the competing
20 interests which will be affected, including: the possible damage which may result from granting the
21 stay, the hardship or inequity which a party may suffer in being required to go forward, and "the
22 orderly course of justice measured in terms of the simplifying or complicating of issues, proof, and
23 questions of law which could be expected to result from a stay." CMAX, 300 F.2d at 268.

24 Weighing the CMAX factors here, this court finds that plaintiff's non-arbitrable claims
25 should be stayed pending the outcome of the stock valuation dispute. Such a stay will not prejudice
26 or preclude the plaintiff's claims relating to ESOP plan management and his termination, as these
27 aspects of the parties' dispute lie beyond the reach of the arbitration clause in the SPA. For reasons
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1 of judicial economy and efficiency, it will be preferable to hear plaintiff's non-arbitrable claims
2 following the disposition of his stock valuation dispute. Exploration of the mechanics and
3 consequences of the SPA valuation method in arbitration will render it more efficient for this court
4 to evaluate allegations of ESOP malfeasance and benefits-triggered termination. This court thus
5 stays the adjudication of these issues until the resolution of plaintiff's arbitrable claims.
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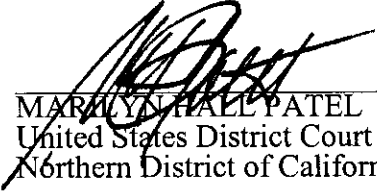
7 CONCLUSION

8 For the foregoing reasons, the court hereby GRANTS defendants' Motion to Stay the
9 Proceedings pending arbitration of the stock valuation dispute. The parties shall notify the court
10 within ten (10) days of receipt of the arbitrator's decision.
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12 IT IS SO ORDERED.
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15 Dated:

Nov 9, 2004


MARILYN HALL PATEL
United States District Court Judge
Northern District of California

ENDNOTES

1. All facts are taken from plaintiff's complaint unless otherwise noted.
2. The Act states that "[a] party aggrieved by the alleged failure, neglect, or refusal of another to arbitrate under a written agreement for arbitration may petition any United States district court. . .for an order directing that such arbitration proceed in the manner provided for in such agreement." 29 U.S.C.A. § 4.
3. Roderick sought to terminate his arbitration on the basis of objections to the arbitrator's procedural decisions in his case, including the choice of the AAA's Expedited Commercial Rules. One of these decisions, namely the application of Commercial Rules to his case, has already been conceded by defendant, and plaintiff does not allege that the amount in controversy in the SPA dispute exceeds \$75,000, the minimum amount necessary for non-expedited rules to apply. Rice Dec., Exh. 6.
4. This court invited the parties to submit supplemental briefs on the specific issue of ERISA applicability to the SPA.
5. As applied by the Ninth Circuit, the test instructs that a pension benefit plan may be created if "from the surrounding circumstances, a reasonable person can ascertain the intended benefits, a class of beneficiaries, the source of financing, and procedures for receiving benefits." Carver v. Westinghouse Hanford Co., 951 F.2d 1083, 1086 (9th Cir. 1991) (citing Donovan v. Dillingham, 688 F.2d 1367, 1373 (11th Cir. 1982)).
6. The full language of the statute provides: "[A]ny plan, fund, or program which was heretofore or is hereafter established or maintained by an employer or by an employee organization, or by both, to the extent that such plan, or program was established or is maintained for the purpose of providing for its participants or their beneficiaries, through the purchase of insurance or otherwise, (A) medical, surgical, or hospital care, or benefits, or benefits in the event of sickness, accident, disability, death or unemployment, or vacation benefits, apprenticeship or other training programs, or day care centers, scholarship funds, or prepaid legal services or (B) any benefit described in section 186(c) of this title (other than pensions on retirement or death, and insurance to provide such pensions)." 29 U.S.C. § 1002(1). Section 186(c) includes plans providing holiday and severance benefits. See 29 C.F.R. § 2510.3(a)(3).
7. Cash bonus plans are expressly not covered by ERISA "unless such payments are *systematically deferred* to the termination of covered employment or beyond, or *so as to provide retirement income* to employees." See 29 C.F.R. § 2510.3-2 (emphasis added).
8. This finding is consistent with the court's holding that the SPA is not governed by ERISA. It would be contradictory for this court to hold, as defendants urge this court to do, that the ESOP and the SPA are insufficiently intertwined to subject the SPA to ERISA protections, and yet also find that ESOP management was a matter "arising under" the SPA.

1 9. See 9 U.S.C.A. § 3 ("If any suit or proceeding be brought in any of the courts of the United States
2 upon any issue referable to arbitration under an agreement in writing for such arbitration, the court in
3 which such suit is pending, upon being satisfied that the issue involved in such suit or proceeding is
4 referable to arbitration under such an agreement, shall on application of one of the parties stay the
5 trial of the action until such arbitration has been had in accordance with the terms of the agreement,
6 providing the applicant for the stay is not in default in proceeding with such arbitration.")
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